

REDUCE INDIRECT COSTS

NOTICEABLY AND SUSTAINABLE

Because indirect costs (energy, insurance, building cleaning, marketing, etc.) are often insufficiently recognised, the potential for savings in this area is considerable. The purchasing departments are usually so heavily utilised by the central procurement goods that the overheads remain unchecked.

KLOEPFEL Consulting provides you with the necessary resources and complements your team in strategic and operational purchasing. Our specialised consultants achieve average cost savings of between 8% and 12%, which contribute 1:1 to our clients' profit growth. Thanks to our expertise in the individual product groups, which we have built up across all sectors, we have many years of experience, methods and effective levers for achieving savings.



IT



Logistics
Vehicle Fleet



Facility
Management



Packaging



Marketing



Rents
Insurance



Temporary Work
Employees



Office Supplies
Services

Strategic purchasing with operational support

- Sourcing from supplier tenders
- Direct negotiations
- Product group strategy transparency process optimization etc.

Expertise at product group level

- Specifications and bills of quantities
- Benchmarks for the relevant areas
- Supplier network market analysis
- Operational implementation of all process steps through to finalization and testing
- e-Procurement and catalogues

We strengthen your team in everyday project work

- Temporary colleagues
- Extended workbench
- Joint planning
- Joint realization
- 100% sustainability and transparency
- Know-how transfer
- Practical and implementation orientated
- 100% result

Holistic purchasing optimization on a 100% success basis

We provide you with continuous support, even during the implementation phase, and our fee model is performance-based. So you have no risk and can only win. Alternatively, we offer you planning on a person-day basis for stable budgeting.



Contact

Marcus Schilling

Mobile: +49 (0)152 227 227 31
rendite@kloepfel-group.com

